## A GUIDE/COMPARISON ONLY.

| //strive                                    | Stated Income with SAGEN/<br>Canada Guaranty  | Enhanced BFS with CMHC   |
|---|---|--|
| Length of Time In<br>Business               | 2 years or more   | Less thank 2 years<br>(No exceptions beyond 24 months)   |
| Max. LTV                                    | 90%<br>5% from own resources, remainder<br>can be gifted  | 95%<br>5% from our resources,<br>gifts can be used for more down<br>payment  |
| Max. Ratios                                 | GDS 39<br>TDS 44  | GDS 39<br>TDS 44   |
| Min. Beacon Score                           | 680 No derogatory credit No delinquencies in the past year No mortgage arrears No proposals, or bankruptcies  | 680 No derogatory credit No delinquencies in the past year No mortgage arrears No proposals, or bankruptcies   |
| Single Insurer<br>Premium                   | = 65% No premium 65.01-75% 2.60% 75.01-80% 3.30% 80.01-85% 3.75% 85.01-90% 5.85%</th <th><!--=65% 0.60%<br-->65.01-75% 1.70%<br/>75.01-80% 2.40%<br/>80.01-85% 2.80%<br/>85.01-90% 3.10%<br/>90.01-95% 4.00%</th> | =65% 0.60%<br 65.01-75% 1.70%<br>75.01-80% 2.40%<br>80.01-85% 2.80%<br>85.01-90% 3.10%<br>90.01-95% 4.00%  |
| Interest Rates<br>Available                 | Fixed and ARM   | Fixed and ARM  |
| Amortization                                | Max. 25 years   | Max. 25 years  |
| Max. Loan Amount                            | 750k GTA, GVA and surrounding<br>areas<br>600k for all other locations<br>Exceptions can be made, case by<br>case   | Purchase price must be below 1M  |
| Documents<br>Required But Not<br>Limited To | Proof of BFS for a min of 2 years Signed BFS Attestation Most Recent NOA T1s may be needed on request Contracts to help support if available Additional docs case by case   | 6 - 12 months bank statements to<br>annualize the income<br>or Gross income on T1s can be used<br>Contracts to help support if available<br>NOA to show no taxes owing<br>Additional docs case by case |
| Property Type                               | Owner Occupied Only   | Owner Occupied Only  |
| Notes                                       | Please provide us the rationale for<br>the income you are stating, and<br>include the template below  | Please provide a history of the borrower to ensure the story makes sense, as to how they can maintain this level of income. Also, the amount they made in the year prior to become self employed       |

Please note that all deals are assessed based on individual eligibility. Meeting the above requirements should be interpreted as minimum requirements only and not to be interpreted as an approval. All programs are subject to satisfactory Mortgage Insurer review/approval.



| Nature of the Business:   |  |
|---|--|
| Number of Years In Business:  |  |
| Name of The Business The Company Operates Under: (Numbered Company Alone Is Insufficient) |  |
| Percentage of Business Owned:   |  |
| Number of Employees:  |  |
| Physical Address of the business:   |  |
| Website URL:  |  |
| Area To Which The Business Services:  |  |
| Brief Description of How The Business Generates Income:                                   |  |
| 2020 Gross Business Income:   |  |
| 2020 Line 15000:  |  |
| How Has The Company Been Impacted By The COVID Pandemic?                                  |  |